

Texas Lawbook Firm Finance Survey for 2022

The **Texas Lawbook Firm Finance Survey** will examine key 2022 business metrics for corporate law firms operating in Texas. It asks firms to submit data on lawyer headcounts, firm leadership, revenues, profits, diversity and pro bono activities. The survey's results will serve as the basis for a wide-ranging series of stories on corporate law in Texas, highlighted by *The Texas Lawbook 50* rankings on lawyer headcounts and revenues.

This will be the survey's ninth year, and we've made some significant changes that will simplify the process for you. The 2022 survey has three parts – actually, three separate, shorter surveys. Part One deals exclusively with the number of lawyers at your firm. Part Two looks at diversity and pro bono. Part Three focuses on revenues and profits.

Dividing the survey into three parts allows firms to complete and submit each section separately. The reason is simple: We realize you may have the lawyer headcount numbers or diversity data ready to submit sooner than the financial numbers. We also recognize that the person at your law firm handling the lawyer headcount may be different from the person with the financial data.

The deadline to submit Part One: Lawyer Headcount is **February 16**.

The deadline to submit Part Two: Diversity and Pro Bono is **March 1**.

The deadline to submit Part Three: Firm Finances is **March 7**.

The three parts will be emailed to you separately. Today, we provide the link for the survey on lawyer headcounts and firm leadership. Over the next few days, you will receive the links and instructions for the second and third parts of the survey.

For the third year in a row, I am working on this project with *The Texas Lawbook* correspondent Richard Alm. Rick is on the faculty of the SMU Cox Business School and is a long-time journalist covering international business and sports business for *The Dallas Morning News* and *U.S. News and World Report*. This year, Natalie Posgate will be reporting on the pro bono and diversity data for her new Public Service and Diversity beat launched by the [Texas Lawbook Foundation](#) in Q4 2022. Natalie is the first journalist in Texas exclusively covering pro bono, public service and diversity and inclusion in the legal market.

The survey findings and subsequent interviews will result in a series of *Texas Lawbook* articles on the business of corporate law in Texas. Some or portions of those *Lawbook* articles will likely be published in the *Houston Chronicle*, the *Dallas Business Journal* and perhaps other publications.

Please do not hesitate to contact me if you have any questions. Thank you for taking the time to do this.

You can complete the survey using this Google Forms doc or completing a PDF version (please email brooks.igo@texaslawbook.net to request).

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* Required

1. **Firm name ***

2. **Name of person submitting ***

3. **Position/title**

**PART ONE: 2022
FIRM
HEADCOUNT
AND HIRING
SURVEY**

The questions seek lawyer headcount numbers for 2022 and compared to 2021. **All lawyer headcount numbers are full-time equivalents (FTEs).** This questionnaire is due **Feb. 16**. Please do not hesitate to contact us if you have any questions.

4. **Total lawyers firmwide on Dec. 31, 2022**

5. **Total lawyers firmwide on Dec. 31, 2021**

6. **Total lawyers in Texas on Dec. 31, 2022**

7. **Total lawyers in Texas on Dec. 31, 2021**

8. **Please list Texas offices and number of lawyers in each office on Dec. 31, 2022**

9. **As of Dec. 31, 2022, how many lawyers does your firm have outside Texas but inside the U.S.?**

10. **As of Dec. 31, 2022, how many lawyers does your firm have outside the U.S.?**

11. **Please identify your FIVE largest offices outside Texas (whether U.S. or global) and the number of lawyers in each office as of Dec. 31, 2022**

12. **Total number of first-year lawyers hired for Texas offices from law school in 2022**

13. **Total number of Texas partners added to the firm through lateral hiring in 2022**

14. **Total number of Texas non-partners added to the firm through lateral hiring in 2022**

15. Total number of Texas lawyers who left the firm through lateral hiring in 2022

16. Total number of Texas lawyers who left the firm to join a client or take an in-house position

17. In 250 words or less, what were your major hiring challenges in 2022?

18. Firm headquarters or city of origin

19. Name your firm's managing partner(s) or senior leader(s) in Texas and the date(s) that role was assumed.

20. As of Dec. 31, 2022: How many lawyers were on your firm's management committee(s)?

21. As of Dec. 31, 2022: How many lawyers on your firm's management committee(s) were based in Texas?

22. Total firmwide equity partners on Dec. 31, 2022

23. Total firmwide equity partners on Dec. 31, 2021

24. Total Texas equity partners on Dec. 31, 2022

25. Total Texas equity partners on Dec. 31, 2021

26. Total Texas non-equity partners on Dec. 31, 2022

27. **Total Texas non-equity partners on Dec. 31, 2021**

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